

# NB Private Equity Partners Investor Presentation

November 2020

#### THIS PRESENTATION CONTAINS FORWARD LOOKING STATEMENTS

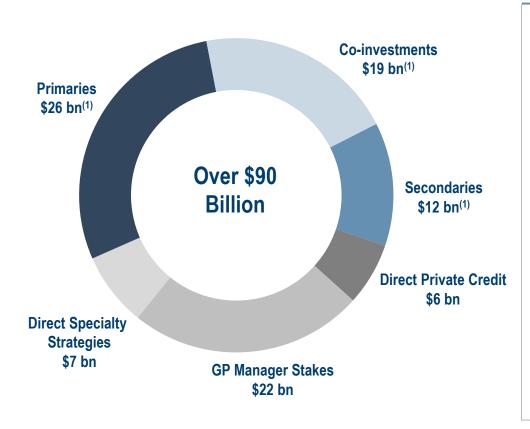
THIS PRESENTATION HAS BEEN CREATED WITH THE BEST AVAILABLE INFORMATION AT THIS TIME. INFORMATION FLOW IN THE PRIVATE EQUITY ASSET CLASS OFTEN LAGS FOR SEVERAL MONTHS. THE PRESENTATION CONTAINS A LARGE AMOUNT OF FORWARD LOOKING STATEMENTS, PROJECTIONS AND PRO FORMA INFORMATION BASED UPON THAT AVAILABLE INFORMATION. THERE CAN BE NO ASSURANCE THAT THOSE STATEMENTS, PROJECTIONS AND PRO FORMA NUMBERS WILL BE CORRECT; ALL OF THEM ARE SUBJECT TO CHANGE AS THE UNDERLYING INFORMATION DEVELOPS.

THE INFORMATION IN THIS PRESENTATION IS PRIMARILY BASED ON THE 31 AUGUST 2020 MONTHLY ESTIMATE IN WHICH 86% OF THE PRIVATE EQUITY FAIR VALUE IS BASED ON 30 JUNE 2020 PRIVATE VALUATION INFORMATION, AND 14% IS BASED ON 31 AUGUST 2020 VALUATION INFORMATION (6% IN PUBLIC SECURITIES AND 8% IN ROLLED FORWARD DEBT POSITIONS).

THE 30 SEPTEMBER 2020 NBPE ESTIMATED MONTHLY NAV UPDATE WHICH WAS PUBLISHED ON 15 OCTOBER 2020 CONTAINED ONLY 14% OF VALUATION INFORMATION AS OF Q3 2020. AS A RESULT THE SEPTEMBER MONTHLY NAV UPDATE IS NOT DIRECTLY COMPARABLE TO PRIOR YEAR FIGURES WHICH HAVE BEEN UPDATED WITH FULL QUARTERLY INFORMATION. THE MAJORITY OF THIS PRESENTATION REMAINS BASED ON 31 AUGUST 2020 VALUATIONS.

#### **NB Private Markets Overview**

#### An Industry Leader With An Attractive Track Record



- 30+ years as a private market investor
- Committed ~\$10 billion annually to private markets over the past 3 years
- Unique position in the private market ecosystem
- A recognized private equity manager within the industry



Note: As of June 30, 2020. Represents aggregate committed capital since inception in 1987, including commitments in the process of documentation or finalization. The Asset Management Awards' judging is undertaken by a group of judges with expertise across the UK institutional and retail asset management spaces. Each judge reviews submitted entry material and then scores the entries out of a total of score of 10 providing their reasoning as to why they have submitted that score. Two judges analyze each category and the firm with the highest overall score wins that category. Votes are verified by Insurance Asset Management's editorial team. NB Private Equity did not pay a fee to participate. Awards and ratings referenced do not reflect the experiences of any Neuberger Berman client and readers should not view such information as representative of any particular client's experience or assume that they will have a similar investment experience as any previous or existing client. Awards and ratings are not indicative of the past or future performance of any Neuberger Berman product or service.

<sup>1.</sup> Includes estimated allocations of dry powder for diversified portfolios consisting of primaries, secondaries, and co-investments. Therefore, amounts may vary depending on how mandates are invested over time.

### **NBPE** Overview

NBPE is a closed end private equity fund which is listed on the London Stock Exchange. It has a number of differentiating factors vs. other listed private equity funds

- Direct private equity portfolio constructed primarily through equity co-investments
- Investments sourced through Neuberger Berman's ~\$90 billion private equity business alongside over 50 high quality private equity firms
- Goal of capital appreciation from equity investments and income through bi-annual dividend
- Fee efficient strategy: no second layer of management fees or carried interest on vast majority of direct investments<sup>1</sup>
- Strong Historic Performance

<sup>1.</sup> Approximately 96% of the direct investment portfolio (measured on 31 August 2020 fair value) is on a no management fee, no carry basis to underlying third-party GPs. Key Information Document is available on NBPE's website.

### NBPE Invests with Premier GPs

Over the last three years NBPE has completed 51 investments alongside 39 private equity sponsors

#### What we look for:

- ✓ Right firm for the right opportunity
- Active, actionable value creation plan
- Demonstrated experience through cycles

#### **Representative Premier GP Partners**



### Pritzker Group























NB Renaissance Partners































LIME ROCK RESOURCES





A L T A S | PARTNERS



### **NBPE** Competitive Advantages

The Manager believes NBPE offers investors a number of advantages

#### **Typical Listed Private Equity Fund**

**NBPE** 

Deployment Strategy

Material over-commitment strategy

Typically transaction by transaction;
 "real time" investment decisions

Unfunded Commitments

 Significant long-term commitments to funds where capital calls are outside the manager's control

 Low commitments; 208% adjusted commitment coverage ratio at 30 October 2020

Leverage

- Liabilities at the fund and FoF levels are nontransparent
- · Significant off-balance sheet leverage
- Transparency of liabilities
- Credit facility and ZDPs at NBPE level

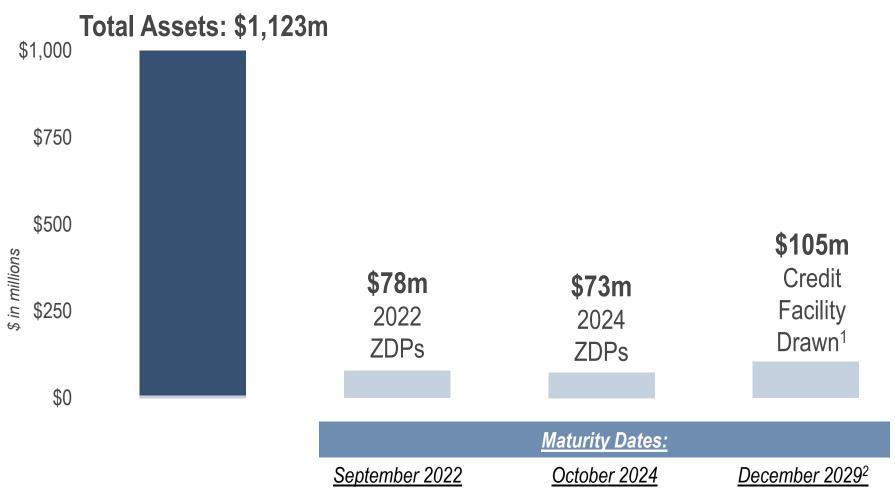
**Fees** 

- 2% / 20% at underlying level, charged on committed capital
- Listed FoF add second layer of fees / carry
- Single layer of fees1
- NBPE level charge of 1.5% management fee / 7.5% performance fee

<sup>1.</sup> Approximately 96% of the direct investment portfolio (measured on 31 August 2020 fair value) is on a no management fee, no carry basis to underlying third-party GPs.

### **NBPE Balance Sheet Overview**

\$1.1 billion of total private equity assets and \$256 million of liabilities with no near term maturities



Note: as of 31 August 2020. Total liabilities were \$261 million; \$5m of other expense and fee accruals not shown in the chart above. \$151 million of liabilities related to the ZDPs above are prior to the unrealised appreciation of \$7.1m on NBPE's FX Forward Contract. Net of this appreciation the combined ZDP liability is approximately \$144 million.

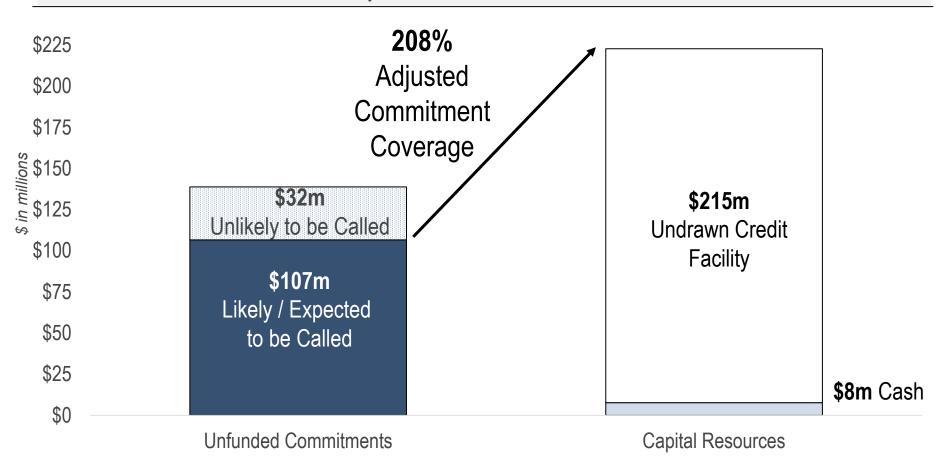
1. \$85.0 million drawn as of 31 October 2020.

<sup>2.</sup> Reflects the end of the borrowing availability period; facility matures in December 2031.

### **Commitment Coverage**

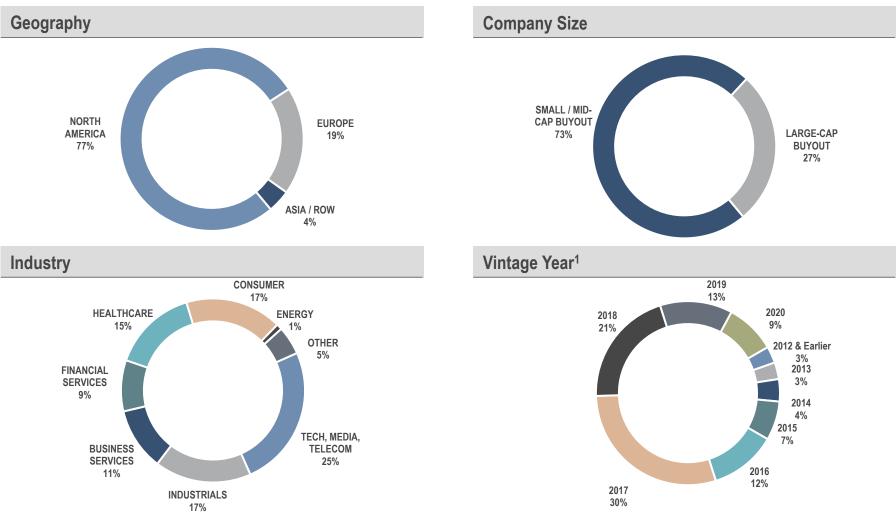
\$223 million of total capital resources relative to \$107 million of unfunded commitments likely to be called over time

#### **Unfunded Commitments & Total Capital Resources**



### NBPE Portfolio Diversification

#### Well diversified portfolio weighted to North American investments



Note: As of 31 August 2020. Numbers may not sum due to rounding. Please see endnotes for information on diversification calculations. THE INFORMATION IN THIS PRESENTATION IS PRIMARILY BASED ON THE 31 AUGUST 2020 MONTHLY ESTIMATE IN WHICH 86% OF THE PRIVATE EQUITY FAIR VALUE IS BASED ON 30 JUNE 2020 PRIVATE VALUATION INFORMATION, AND 14% IS BASED ON 31 AUGUST 2020 VALUATION INFORMATION (6% IN PUBLIC SECURITIES AND 8% IN ROLLED FORWARD DEBT POSITIONS).

<sup>1.</sup> Included in the year of investment pie chart is a re-attribution of cash flows attributable to NB Investment Programs which shifted 3% of the value from 2016 (the date of the fund commitment) to 2020 (the date of the underlying commitment).

## Largest 15 Investments

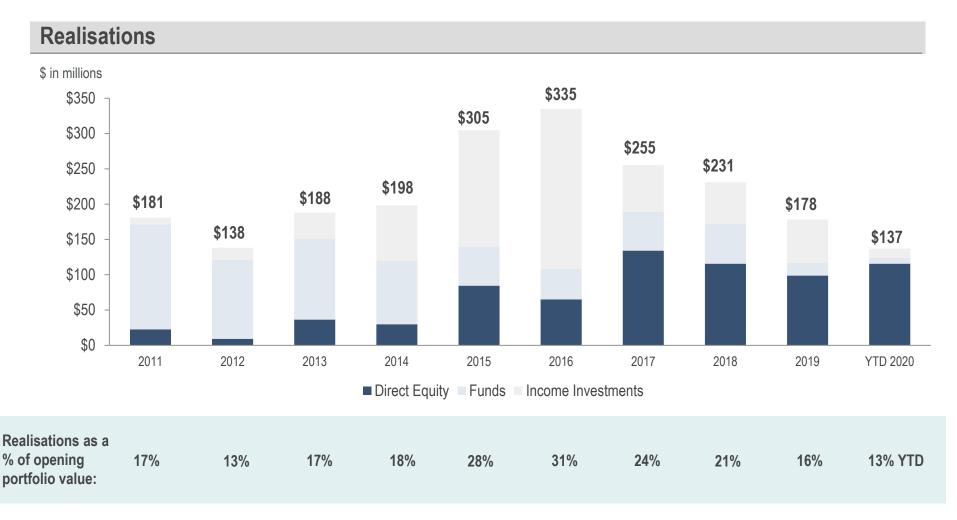
#### The largest 15 investments represent 37.5% of the portfolio, invested alongside 12 sponsors

Investment	Inv. Date	Industry	Description	Fair Value (\$m)	% of Value
<b>&gt;</b> ProAmpac	2017	Industrials	Supplier of flexible packaging	\$36.9	3.3%
MHS	2017	Industrials	Systems/solutions utilised in distribution centres	33.9	3.1%
agiliti	2019	Healthcare	Medical equipment management and services	32.7	3.0%
USI	2017	Financial Services	Insurance brokerage and consulting services	32.0	2.9%
Business Services Co.*	2017	Business Services	Undisclosed business services company	30.9	2.8%
<b>MACTION</b>	2020	Consumer	European discount retailer	28.9	2.6%
MARQUEE BRANDS	2014	Consumer	Portfolio of consumer branded IP assets	28.4	2.6%
COTIVITI	2018	Healthcare	Payment accuracy and solutions for the healthcare industry	28.0	2.5%
TELXIUS	2017	Communications	Telecom towers / fibre optic cables and infrastructure	27.7	2.5%
BeyondTrust	2018	Technology	Privileged access management / remote support software	25.9	2.4%
SMART Chewy.com	2015	Consumer	Online and offline pet supplies retailer	25.2	2.3%
AutoStore	2019	Industrials	Provider of warehouse automation technology	23.8	2.2%
AFAdvisor Group IN YOUR CORNER	2019	Financial Services	Independent wealth management network	20.1	1.8%
OUFF&PHELPS	2020	Financial Services	Multi-national financial consultancy firm	20.0	1.8%
EXCELITAS TECHNOLOGIES	2017	Technology	Sensing, optics and illumination technology	19.1	1.7%

Note: As of 31 August 2020. \*Undisclosed company. Past performance is no guarantee of future results. Includes Proampac 2nd lien debt.

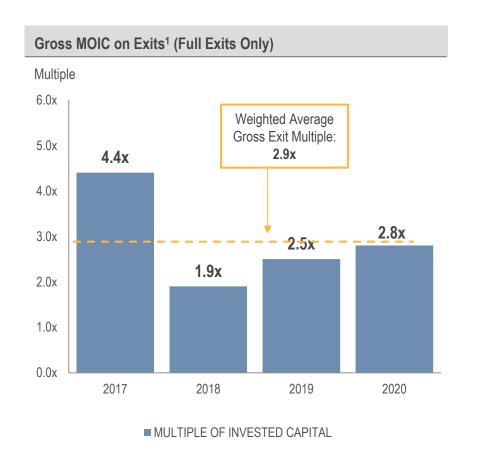
### Portfolio Liquidity

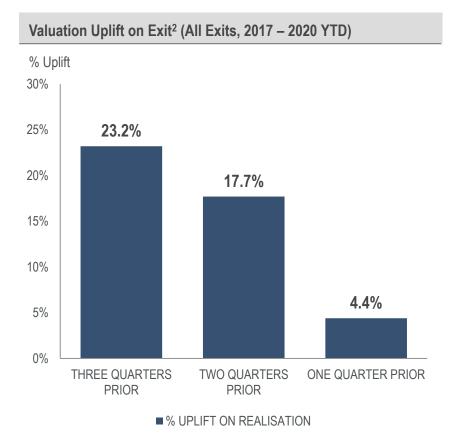
YTD 2020, NBPE has received \$137 million of realisations (13% of 31/12/2019 portfolio fair value). Over the past 10 years, average annual liquidity (as % of beginning of year value) was ~18%



### **Equity Exits & Uplift**

NBPE has seen strong exits and valuation uplift relative to carrying values in recent years





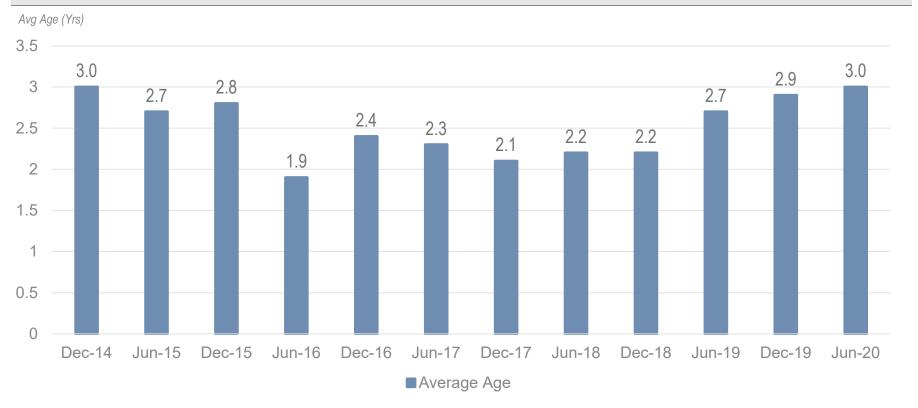
<sup>&</sup>lt;sup>1</sup> As of 31 August 2020. Includes full exits only. Excludes partial exits, recapitalisations and IPOs until the stock is fully exited. Year represents the year of final exit. Exit year for public companies determined by the date of the final cash flow. Proceeds include funds that are currently in escrow, but are expected to be received. Returns are presented on a "gross" basis (i.e. they do not reflect the management fees, carried interest, transaction costs and other expenses that may be paid by investors, which may be significant and may lower returns).

<sup>&</sup>lt;sup>2</sup> As of 31 August 2020. Analysis includes 13 IPOs, two partial exits, and 18 full direct equity investment exits since January 2017. For investments which completed an IPO, the value is based on the closing share price on the IPO date; however NBPE remains subject to customary IPO lockup restrictions. Returns are presented on a "gross" basis (i.e. they do not reflect the management fees, carried interest, transaction costs and other expenses that may be paid by investors, which may be significant and may lower returns).

## NBPE Direct Equity Investments – Holding Period Analysis

Over the last five years the weighted average age of the investments in NBPE's portfolio has typically been between two and three years

#### **Weighted Average Age of Equity Investments**



### Investment Themes Among Top 30 Positions

Common investment themes / representative transactions among the top 30 investments

Technology / Industrial Technology

Industries with Low Cyclicality

Long-term Secular Growth Trends Healthcare Related

































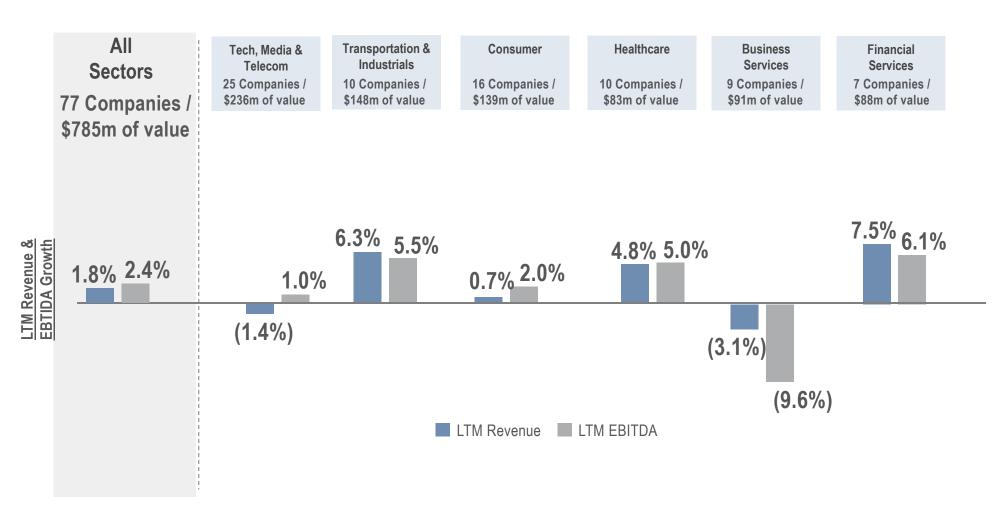






## Direct Equity Portfolio – Private Company Performance Overview

The strongest LTM financial performance was from Transportation & Industrials, Healthcare and Financial services

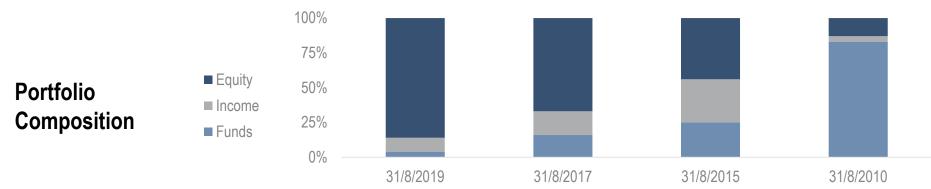


Note: fair value as of 31 August 2020. Statistics as of 30 June 2020; analysis excludes public companies and investments not valued based on traditional EV/EBITDA valuation methodologies. See endnote one for methodology of calculations and weightings. Data excludes Innovacare.

### Performance Over Time

Direct equity investments have generated a 13.6% gross IRR over five years

Investment Type (Gross IRR)	One Year	Three Year	Five Year	Ten Year
Direct Equity Investments	6.3%	12.0%	13.6%	16.6%
Income Investments	8.2%	6.5%	8.0%	10.9%
Total Portfolio	6.3%	10.3%	11.0%	12.8%

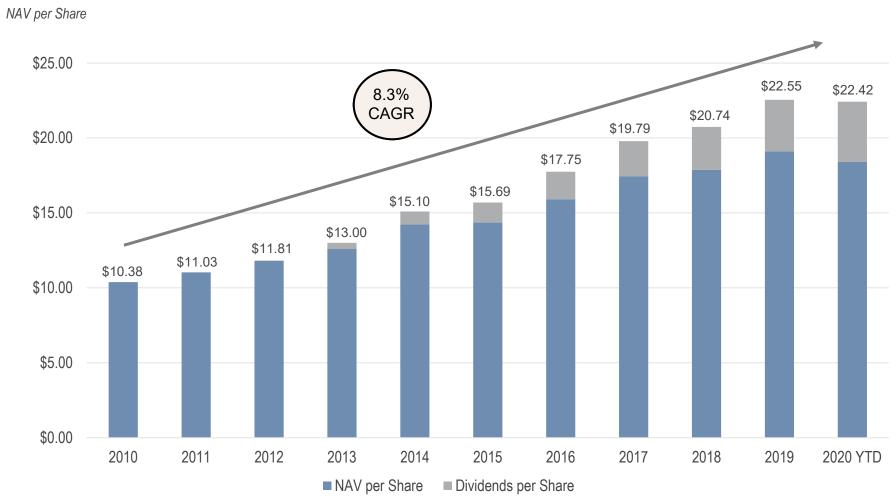


Note: as of 31 August 2020. Fund performance for one, three, five and ten years is (20.7%), (1.8%), 2.4% and 9.4% respectively. Legacy Fund investments constitute less than 2% of total portfolio fair value as of 31 August 2020. Returns are presented on a "gross" basis (i.e. they do not reflect the management fees, carried interest, transaction costs and other expenses that may be paid by investors, which may be significant and may lower returns).

### **NAV Growth Over Time**

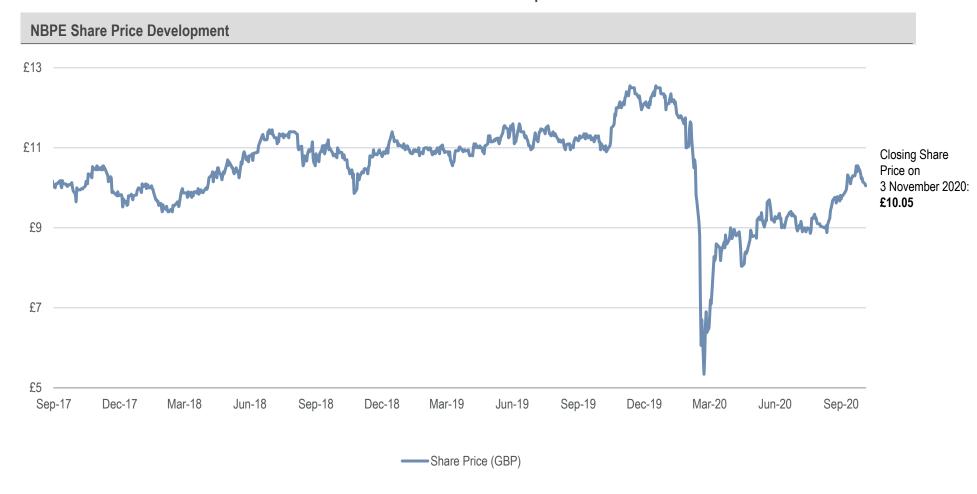
As of 31 August 2020, total return NAV per share was \$22.42, of which \$4.02 per share has been returned to shareholders through dividends since inception





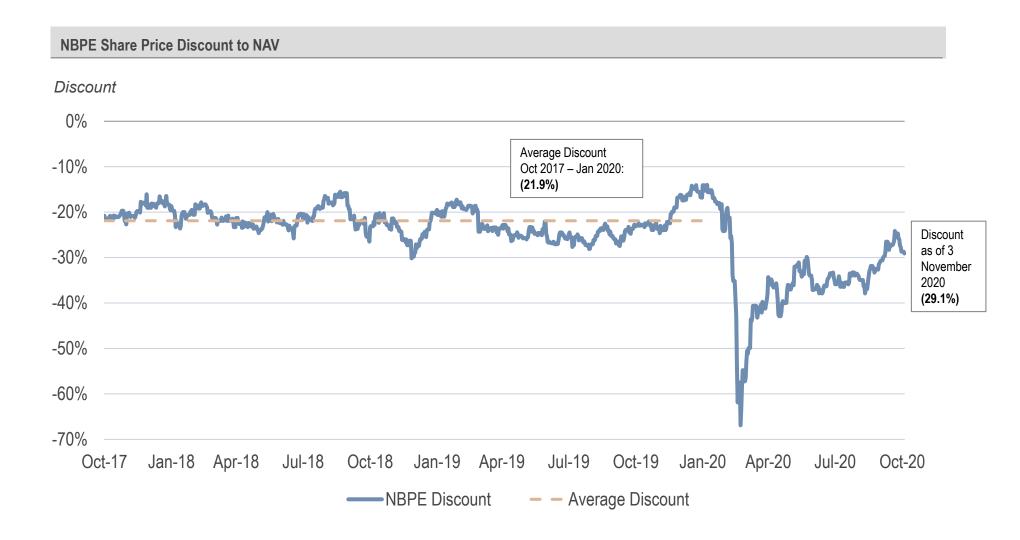
### **Share Price Performance**

From 30 September 2017 through 3 November 2020, NBPE's share price total return was 13.3% which includes re-invested dividends of £1.30 per share



### NBPE Share Price Discount to NAV

As of 3 November 2020 NBPE's discount was (29.1%)



### NBPE Responsible and Sustainable Investment Policy

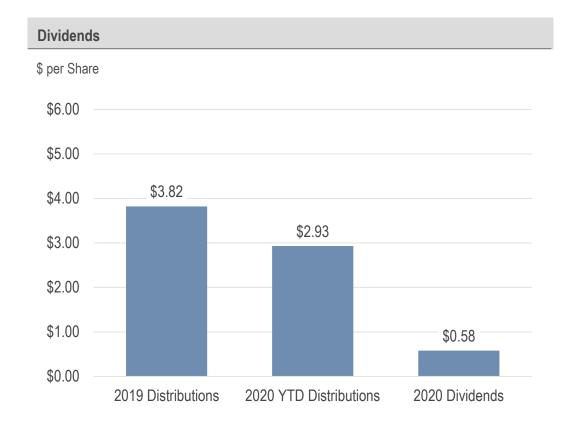
NBPE's policy is centered on the objective of delivering better investment outcomes by incorporating ESG factors into decisions

- NBPE's manager has been ESG-integrated in private equity investing since 2007 and was awarded an A+ Top Score in the most recent UN-supported Principles for Responsible Investment (PRI) assessment
- Believe responsible investing and the incorporation of material environmental, social, and governance considerations can help inform the assessment of overall investment risk and opportunities
- Seek to avoid significantly adverse social and environmental outcomes to people and the planet
  - 25% of the NBPE portfolio<sup>1</sup> is deemed to have an overall positive sustainability potential or have an overall positive benefit to people or the environment and 74% neutral<sup>2</sup>

<sup>1.</sup> Based on direct investment portfolio fair value as of 31 August 2020; analysis excludes third party funds (which are past their investment period but which may call capital for reserves or follow-ons) and funds that are not deemed ESG integrated by the Manager. In aggregate these exclusions represent approximately 2.7% of fair value. 2. See appendix for a description of sustainability potential.

### Dividends and Capital Position

As of 30 October 2020, NBPE has received \$2.93 per Share in realisations, 5.1x the 2020 dividend payments



Capital Position<sup>1</sup>

#### **Cash Position**

\$222.7 million of cash & available credit facility

#### **Unfunded Commitments**

\$106.6 million of adjusted unfunded commitments

#### **Commitment Coverage**

208% adjusted commitment coverage

Note: As of 31 October 2020.

<sup>&</sup>lt;sup>1</sup> Unfunded commitments are adjusted for funds past their investment period which are unlikely to be called (except for reserves which may be called).

### **NBPE** Value Proposition

- Sourcing and execution through Neuberger Berman's ~\$90 billion private equity platform
- No second layer of management fees or carried interest on vast majority of direct investments<sup>1</sup>
- Strong balance sheet without significant unfunded commitments
- Attractive annualised dividend yield on share price of 4.5% as of 3 November 2020
- Maturing portfolio of companies which the Manager believes are generally well positioned for the future

<sup>1.</sup> Approximately 96% of the direct investment portfolio (measured on 31 August 2020 fair value) is on a no management fee, no carry basis to underlying third-party GPs. Key Information Document is available on NBPE's website.

Appendix

### **Balance Sheet Detail**

\$ in millions	30 September 2020 (Unaudited)	31 December 2019 (Audited)
Total Investments	\$1,093.7	\$1,087.0
Investment level	128%	121%
Cash	11.3	9.5
Credit Facility Drawn	(105.0)	(47.0)
ZDPs (incl. FX Hedge)	(143.3)	(145.6)
Other	(1.5)	(9.1)
Net Asset Value	\$855.2	\$894.8
Dividends Paid in Period (\$)	\$27.1	\$27.3
NAV per Share (\$)	\$18.28	\$19.11
NAV per Share w/ Dividends Paid in Period (\$)	\$18.86	-

Note: as of 30 September 2020.

### Top 20 Company Exposures

NBPE's portfolio is well diversified and the top 20 investments represent ~46% of direct

investment fair value **ProAmpac** agiliti. USI Business Services Company\* The remaining **MACTION** portfolio consists M MARQUEE BRANDS of 64 equity COTIVITI investments and 10 debt **TELXIUS** investments BeyondTrust PETSMART Chewy.com AutoStore A Advisor Group
IN YOUR CORNER DUFF&PHELPS **E**TCELITAS **STAPLES** 

**Hivory** 

Finalsite

Note: as of 31 August 2020. Proampac includes 2<sup>nd</sup> lien debt position.

### Schedule of Investments

Company / Investment Name	Asset Class	Investment Date	Lead Sponsor	Fair Value	% of NBPE NAV	Company / Investment Name	Asset Class	Investment Date	Lead Sponsor	Fair Value	% of NBPI NAV
IB Alternatives Credit Opportunities Program	Income Investment	Sep-19	Neuberger Berman	43.5	5.1%	Hub	Large-cap Buyout	Mar-19	Altas Partners	6.0	0.7%
laterial Handling Systems	Mid-cap Buyout	Apr-17	THL	33.9	3.9%	ProAmpac - 2nd Lien	Income Investment	Nov-16	Pritzker Private Capital	6.0	0.7%
giliti	Large-cap Buyout	Jan-19	THL	32.8	3.8%	Genetic Testing Company - Equity*	Special Situations	Jun-13	Not Disclosed	6.0	0.7%
SI	Large-cap Buyout	Jun-17	KKR	32.0	3.7%	Drive Medical	Income Investment	Jan-17	CD&R	5.5	0.6%
usiness Services Company*	Large-cap Buyout	Oct-17	Not Disclosed	30.9	3.6%	CSC Service Works	Mid-cap Buyout	Mar-15	Pamplona Capital	5.5	0.6%
roAmpac	Mid-cap Buyout	Nov-16	Pritzker Private Capital	30.9	3.6%	Saguaro	Mid-cap Buyout	Jul-13	Pine Brook	5.3	0.6%
ction	Large-cap Buyout	Jan-20	3i	28.7	3.3%	Avantor (NYSE: AVTR)	Large-cap Buyout	Feb-18	New Mountain Capital	5.2	0.6%
1arquee Brands	Special Situations	Dec-14	Neuberger Berman	28.4	3.3%	Concord Bio	Growth / Venture	Jun-16	Quadria Capital	5.1	0.6%
Cotiviti	Income Investment	Aug-18	Veritas Capital	28.0	3.3%	Nextlevel	Mid-cap Buyout	Aug-18	Blue Point Capital	5.1	0.6%
elxius	Large-cap Buyout	Oct-17	KKR	27.7	3.2%	Snagajob	Growth / Venture	Jun-16	NewSpring Capital	5.0	0.6%
eyond Trust	Mid-cap Buyout	Jun-18	Francisco Partners	25.9	3.0%	Boa Vista	Mid-cap Buyout	Nov-12	TMG Capital	4.9	0.6%
etsmart / Chewy (NYSE: CHWY)	Large-cap Buyout	Jun-15	BC Partners	25.2	2.9%	Edelman	Large-cap Buyout	Aug-18	Hellman & Friedman	4.9	0.6%
utoStore	Mid-cap Buyout	Jul-19	THL	23.8	2.8%	Brightview (NYSE: BV)	Large-cap Buyout	Dec-13	KKR	4.7	0.5%
dvisor Group	Mid-cap Buyout	Jul-19	Reverence Capital	20.2	2.3%	Healthcare Company - In-home Devices	Mid-cap Buyout	Jun-18	Not Disclosed	4.6	0.5%
Ouff & Phelos	Large-cap Buyout	Apr-20	Further Global / Stone Point	20.0	2.3%	Healthcare Services Company	Large-cap Buyout	Feb-18	Neuberger Berman	4.5	0.5%
Excelitas	Mid-cap Buyout	Nov-17	AEA Investors	19.1	2.3 %	BK China	Mid-cap Buyout	Aug-18	Cartesian Capital Group	4.5	0.5%
Staples				19.1	2.2%	Milani	Mid-cap Buyout	Jun-18	Gryphon Investors	4.5	0.5%
Staples GFL (NYSE: GFL)	Large-cap Buyout	Sep-17 Jul-18	Sycamore Partners  BC Partners	19.1	2.2%	BarTaco	Mid-cap Buyout	Nov-19	L. Catterton	4.4	0.5%
. ( /	Large-cap Buyout			18.0		Uber (NYSE: UBER)	Growth / Venture	Jul-18	TPG	4.4	0.5%
BCA Marketplace	Mid-cap Buyout	Nov-19	TDR Capital		2.1%	Connector Company*	Growth / Venture	Oct-15	Not Disclosed	4.4	0.5%
Hivory	Large-cap Buyout	Dec-18	KKR	16.9	2.0%	BackOffice		Dec-17	Bridge Growth Partners	4.2	0.5%
inal Site	Mid-cap Buyout	Nov-16	Bridge Growth Partners	16.7	1.9%		Mid-cap Buyout				
VHospital	Mid-cap Buyout	Jun-17	Quadria Capital	15.4	1.8%	SafeFleet	Mid-cap Buyout	May-18 Sep-07	Oak Hill Capital Partners KKR	4.1	0.5%
Accedian	Growth / Venture	Apr-17	Bridge Growth Partners	15.3	1.8%	Fisery (NYSE: FISV)	Large-cap Buyout			4.1	0.5%
SolarWinds (NYSE: SWI)	Large-cap Buyout	Feb-16	Thoma Bravo	15.3	1.8%	Centro	Growth / Venture	Jun-15	FTV Capital		
Qpark	Large-cap Buyout	Oct-17	KKR	14.9	1.7%	Perspecta (NYSE: PRSP)	Mid-cap Buyout	Nov-10	Veritas Capital	3.9	0.5%
Branded Cities Network	Mid-cap Buyout	Nov-17	Shamrock Capital	14.7	1.7%	Clearent	Growth / Venture	Jun-18	FTV Capital	3.8	0.4%
talian Mid-Market Buyout Portfolio	Mid-cap Buyout	Jun-18	NB Renaissance	14.5	1.7%	NG Capital Partners I , L.P.	Growth / Venture Funds	May-11	NG Capital Partners	3.6	0.4%
Omega	Mid-cap Buyout	Feb-17	AEA Investors	13.9	1.6%	OB Hospitalist Group - Debt	Income Investment	Aug-17	Gryphon Investors	3.5	0.4%
West Marine	Mid-cap Buyout	Sep-17	Monomoy Capital	13.5	1.6%	Inflection Energy	Mid-cap Buyout	Oct-14	Chambers Energy	3.5	0.4%
Vertiv (NYSE: VRT)	Special Situations	Nov-16	Platinum Equity	12.4	1.4%	Stratus Technologies	Mid-cap Buyout	Apr-14	Siris Capital	3.2	0.4%
Holley	Mid-cap Buyout	Oct-18	Sentinel Capital	12.3	1.4%	DBAG Expansion Capital Fund	Growth / Venture Funds	Jan-12	Deutsche Beteiligungs AG	3.2	0.4%
Solace Systems	Growth / Venture	Apr-16	Bridge Growth Partners	11.8	1.4%	Aldevron	Large-cap Buyout	Sep-19	EQT	3.0	0.3%
CH Guenther	Mid-cap Buyout	May-18	Pritzker Private Capital	10.9	1.3%	NB Crossroads Fund XVIII - Mid-cap Buyout	Mid-cap Buyout Funds	Jul-07	Neuberger Berman	2.8	0.3%
Bylight	Mid-cap Buyout	Jun-17	Sagewind Partners	10.6	1.2%	Rino Mastrotto Group	Mid-cap Buyout	Aug-19	NB Renaissance	2.8	0.3%
Leaseplan	Mid-cap Buyout	Apr-16	TDR Capital	10.5	1.2%	RiverBed	Mid-cap Buyout	Feb-15	Thoma Bravo	2.7	0.3%
Digital River (Equity)	Mid-cap Buyout	Feb-15	Siris Capital	10.3	1.2%	CrownRock Minerals	Mid-cap Buyout	Jun-18	Lime Rock Partners	2.6	0.3%
Schumacher	Income Investment	Oct-15	Onex	9.9	1.1%	Blue Nile	Income Investment	Mar-17	Bain Capital	2.5	0.3%
asko Products	Special Situations	Nov-16	Comvest Partners	9.6	1.1%	Catalyst Fund III	Special Situations Funds	Mar-11	Catalyst Capital Group	2.4	0.3%
Carestream	Income Investment	Jun-17	CD&R	9.4	1.1%	Mills Fleet Farms	Large-cap Buyout	Feb-16	KKR	2.3	0.3%
Renaissance Learning	Mid-cap Buyout	Jun-18	Francisco Partners	9.1	1.1%	Husky Injection Molding	Mid-cap Buyout	Sep-18	Platinum Equity	2.1	0.2%
Ellucian	Large-cap Buyout	Sep-15	TPG Capital	8.9	1.0%	NB Crossroads Fund XVIII - Venture Capital	Growth / Venture Funds	Jul-07	Neuberger Berman	2.0	0.2%
/iant	Mid-cap Buyout	Jun-18	JLL Partners	8.4	1.0%	Bertram Growth Capital II	Growth / Venture Funds	Sep-10	Bertram Capital	2.0	0.2%
ZPG	Large-cap Buyout	Jul-18	Silver Lake Partners	8.1	0.9%	American Dental Partners, Inc.	Mid-cap Buyout	Feb-12	JLL Partners	1.8	0.2%
Branded Toy Company*	Mid-cap Buyout	Jul-17	Not Disclosed	8.0	0.9%	Other Total Direct Equity Investments				\$18.8	2.2%
Fendam	Large-cap Buyout	Oct-17	PAI	7.9	0.9%	Other Total Direct Debt Investments				\$1.5	0.2%
Plaskolite	Mid-cap Buyout	Dec-18	Pritzker Private Capital	7.8	0.9%	Other Total Fund Investments				\$5.7	0.7%
		Oct-18		7.7	0.9%	Total Private Equity Investments				\$1,103.7	128.3%
IB Specialty Finance Program	Income Investment		Neuberger Berman			- Total i irvate Equity investments				φ1,100. <i>1</i>	120.5 /6
Compliance Solutions Strategies	Mid-cap Buyout	Apr-17	CIP Capital	7.7	0.9%						
Drive Medical	Income Investment	Oct-19	CD&R	7.7	0.9%	_					
Stubhub	Large-cap Buyout	Feb-20	Neuberger Berman	7.6	0.9%						
/erifone	Large-cap Buyout	Aug-18	Francisco Partners	7.6	0.9%						
Vind River Environmental	Mid-cap Buyout	Apr-17	Gryphon Investors	7.3	0.9%	_					
xact	Mid-cap Buyout	Aug-19	KKR	7.0	0.8%						
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6.6

6.0

Note: as of 31 August 2020.

Ingersoll Rand (NYSE: IR)

Mid-cap Buyout

Mid-cap Buyout

Large-cap Buyout

Mid-cap Buyout

Jun-18

Apr-20

Jul-13

Mar-17

Vinci Partners

Harvest Partners

### Appendix – Sustainability Potential of Investments

Sustainability Potential of Investments. Companies may have a range of effects on employees, the community, and the environment through their operations and products and services. The Manager believes that companies that exhibit leadership in managing material environmental, social, and governance considerations, are also often more resilient, competitively positioned, and exhibit lower risk profiles. Furthermore, companies that contribute positively to solutions addressing sustainability challenges are by their nature, essential. These business models may benefit from macroeconomic and demographic trends while also contributing meaningfully to addressing global social and environmental challenges, such as outlined by the United Nations Sustainable Development Goals ("UN SDGs"). Sustainable companies, by their nature, seek to manage risks, not only related to adverse social outcomes, but also ones that might harm their license to operate.

The Investment Manager defines sustainability potential as:

- Adverse sustainability potential as companies whose operations or products/services contribute to significant adverse outcomes for people or the environment, such as outlined
  by the United Nations Global Compact ("UNGC"), United Nations Guiding Principles ("UNGP"), and OECD Guidelines for Multinational Enterprises ("OECD Guidelines");
- Positive sustainability potential as companies that have an overall positive benefit to people or the environment, such as outlined by the UNGC, UNGP, OECD Guidelines for Multinational Enterprises;
- Significantly positive sustainability potential as companies whose products or services offer solutions to long-term sustainability challenges such as outlined by the UN SDGs.

The Investment Manager strives to identify and invest in companies that are deemed to have positive sustainability potential while avoiding exposure to companies that have known ESG-related controversies or business models deemed to have adverse sustainability potential as defined by the Exclusions outlined herein.

# Disclaimers

#### **Endnotes**

1. Analysis based on 77 private companies, but includes Engineering based on the re-investment amount in July 2020. Data represents 80% of direct equity investment fair value and excludes public companies, equity invested alongside healthcare credits, financial services companies valued on a multiple of book value or other income metrics, E&P companies valued on acreage or reserves and escrow value (ie companies valued on metrics other than EBITDA). Revenue and EBITDA of companies denominated in foreign currency are converted to US Dollars at the average US Dollar exchange rate for the 12 month period from 30/6/20 through 30/6/19; leverage and enterprise value is converted to US Dollars at the year end exchange rate. Portfolio company operating metrics are based on the most recently available (unaudited) financial information for each company. Where necessary, estimates were used, which include pro forma adjusted EBITDA and revenue, annualised quarterly operating metrics and LTM periods as of 31/3/20 and 30/6/20. LTM Revenue and LTM EBITDA growth statistics based on NBPE's ownership of these metrics on an underlying basis.

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